

Country benchmarking data — UAE

March 2021





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amily businesses are well-known for their ingenuity and ability to respond quickly to unexpected events. It was for this reason, that the Successful Transgenerational Entrepreneurship Practices (STEP) Project Global Consortium and KPMG Private Enterprise came together in June of 2020 to find out what family business leaders around the world were doing to respond to the impact of COVID-19. Data was collected in the Global family business survey: COVID-19 edition between June and October 2020.

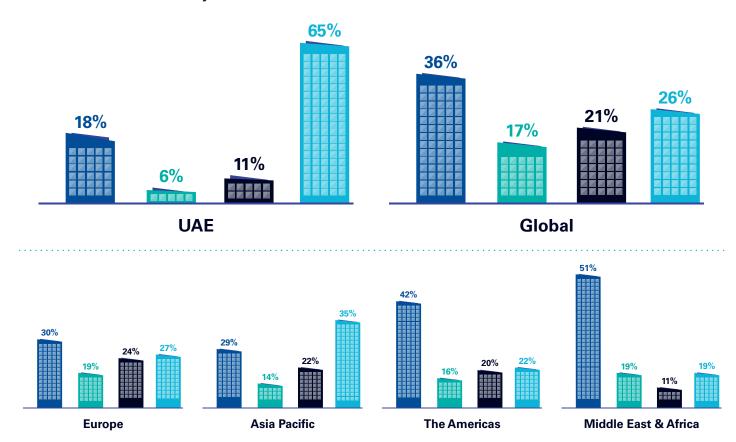
A total of 2,493 family business leaders in Europe, the Americas, Asia and the Middle East & Africa completed the survey.

In this country benchmarking data report, we have highlighted the impact of COVID-19 and the actions that family businesses of varying sizes and in different sectors have taken in the United Arab Emirates (UAE). Not only can you examine the actions that your business has taken compared to other family businesses in your own country, the data from other regions gives you the opportunity to benchmark and compare your results with businesses across Europe, the Americas, Asia and the Middle East & Africa. In doing so, you may discover additional insights and plans to consider for your business in the future.

Please be advised that this benchmarking report should not be read in isolation to the Mastering a comeback: How family businesses are triumphing over COVID-19, the Global family business report: COVID-19 edition.

More than 200 employees

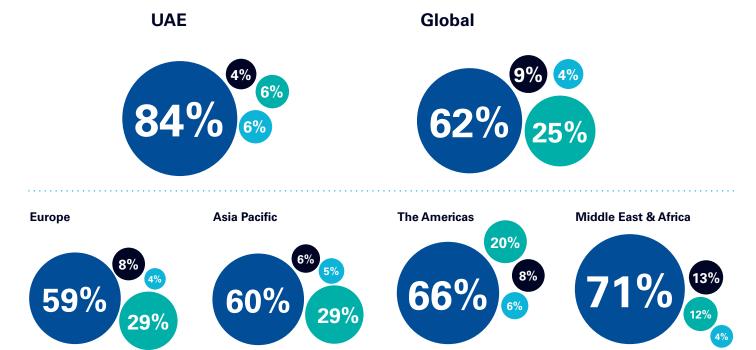
What is the size of your business?



Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

20 or less employees Between 21 and 50 employees Between 51 and 200 employees

What is the main industry for your business?



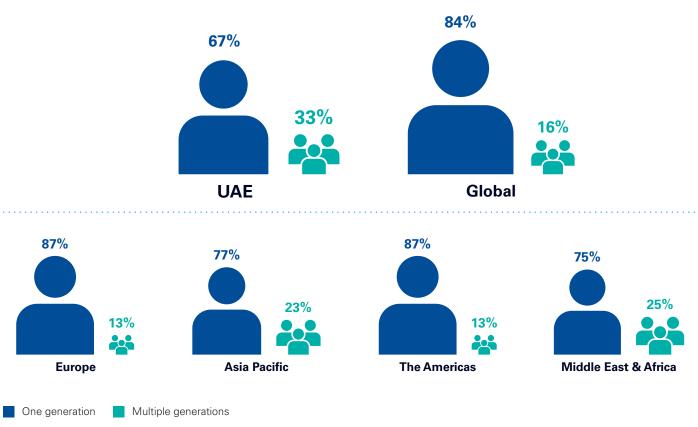
Primary*

Manufacturing

Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

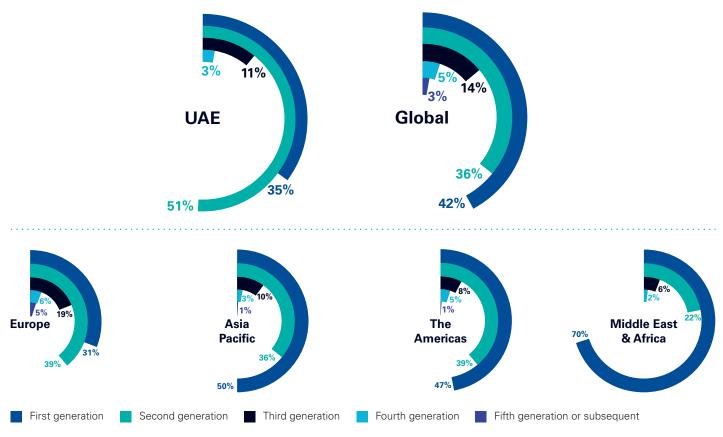
X Construction

How many generations are currently active in the business?



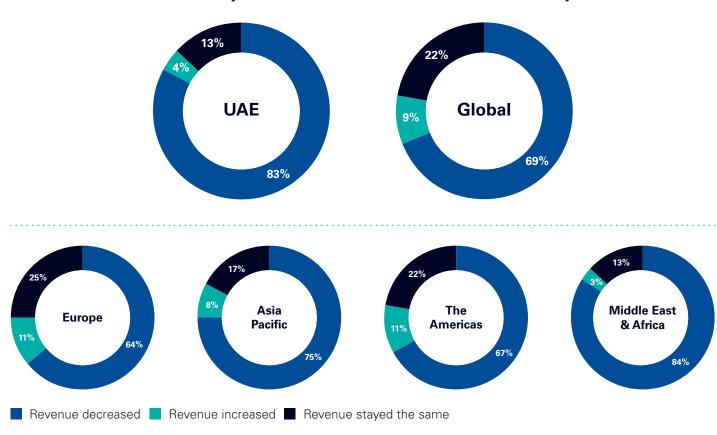
^{*} Primary includes agriculture, forestry, fishing, mining and quarrying.

What is the generation that currently manages the business?

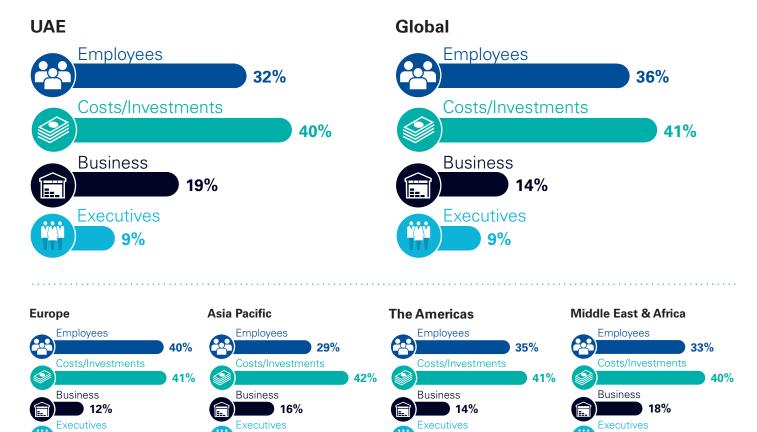


Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

How has the COVID-19 pandemic affected the revenues of your business?



What actions are you taking in response to the impact on your business?



10%

Actions to reduce/eliminate operative costs or planned investments

Actions to reduce/eliminate top management team compensation

9%

Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

The most implemented actions per macro-category

13%

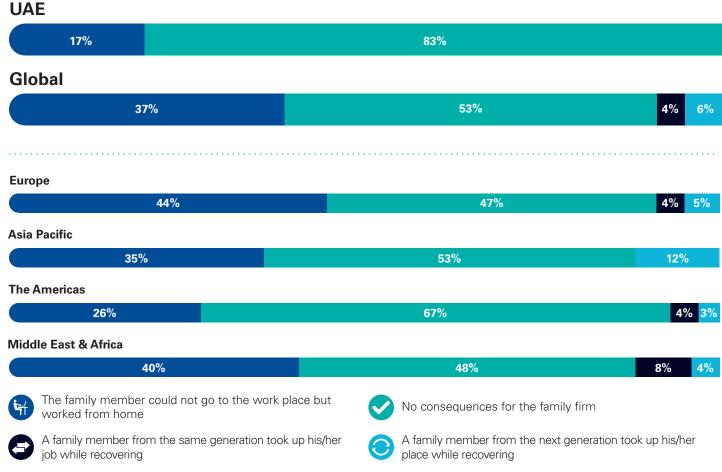
7%

Actions to reduce/eliminate labor costs

Actions to restructure/differ costs and payments

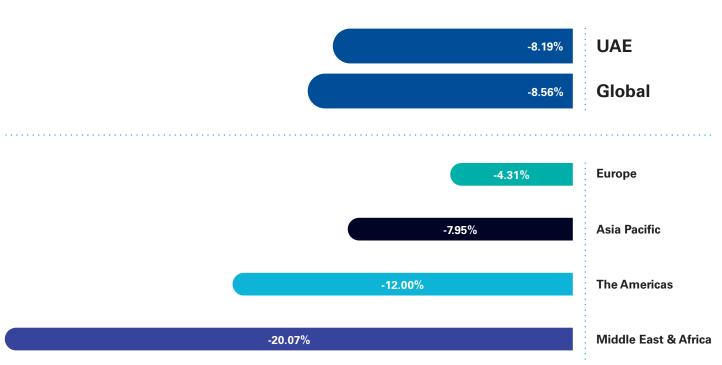


Which have been the immediate consequences on the organization of having a family member affected by COVID-19?



Source: STEP Project Global Consortium and KPMG Private Enterprise Global family business report: COVID-19 edition

Difference in the number of employees in your business today, compared to pre-COVID-19

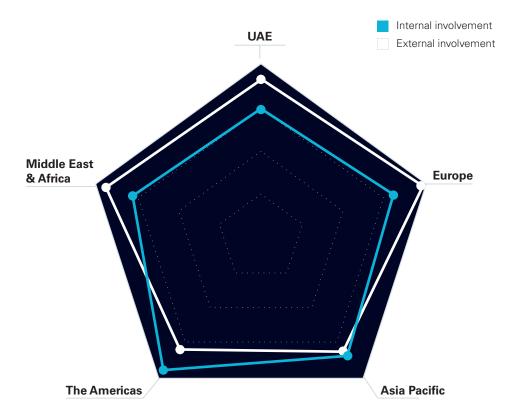


The family's involvement: finding solutions inside and outside the business

When leaders began to grasp what the pandemic might mean for their companies, they realized that more involvement, input and quick decision-making was needed from the family. Some family members focused their efforts inside the company to help diagnose and solve

problems. Others looked outside for potential collaboration opportunities with customers, suppliers and other stakeholders to develop solutions together. The following graph highlights the type of involvement family businesses leveraged within the UAE and around the world.

Family involvement



Contact us

STEP Project Global Consortium affiliates and collaborators

Andrea Calabrò

STEP Global Academic Director, Director, IPAG Entrepreneurship & Family Business Center, **IPAG Business School** E: a.calabro@ipag.fr

Rodrigo Basco

Associate Professor, Sheikh Saoud bin Khalid bin Khalid Al-Qassimi Chair in Family Business, American University of Sharjah E: rbasco@aus.edu

KPMG Private Enterprise

Tom McGinness

Global Leader. Family Business, KPMG Private Enterprise, Partner. KPMG in the UK E: tom.mcginness@kpmg.co.uk

Anurag Bajpai

Lower Gulf Leader, Partner, KPMG Private Enterprise, **KPMG Lower Gulf** E: abajpai@kpmg.com

home.kpmg/privateenterprise

home.kpmg/familybusiness

thestepproject.org

home.kpmg/socialmedia











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Designed by Evalueserve. Publication name: Global family business report: COVID-19 edition — UAE benchmarking data | Publication number: 137335-G (UAE) | Publication date: March 2021